

Milan Simic

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HIGH ENERGY BUSINESS DEVELOPMENT/FINANCE&ACCOUNTING/OPERATIONS EXECUTIVE | DOUBLE-DIGIT GROWTH | SHAREHOLDER VALUE CREATION

Highly accomplished, results driven senior finance and accounting/business development/sales/operations executive with 20+ years of progressive experience with start-ups and global multibillion-dollar organizations. Demonstrated ability to build and streamline business operations and business development that drive growth and increase efficiency and bottom-line profit. Executive, Management, and Leadership Experience within Fast-Moving Real Estate and Oil and Gas Industries.

KEY ACCOMPLISHMENTS

- ❖ Four years of progressive experience in dynamic land development business on both sales and operations side.
- ❖ Detailed knowledge of various projects in large land development organization with direct reporting to the owner of the business.
- ❖ Intimate knowledge of decision-making process and involvement in many land development market opportunities that exceed prior oil and gas experience.
- ❖ Expanded operations and increased revenue and profit for oil and gas by making 20+ acquisitions.
- ❖ Managed various teams, coordinated various efforts inside and outside of the organization and obtained detailed knowledge of the entire value chain in both land development and oil and gas industries.
- ❖ Designed strategies for multiple acquisitions and captured near term success in building the organization, integrating assets, and delivering exceptional results in start-up and growth environments.
- ❖ Organized the entire team among critical disciplines (front and back office; technical and non-technical) to deliver production growth.

PROFESSIONAL EXPERIENCE

Real Estate Professional

Millennium Interests LTD, Houston, Texas, 2020-2024

A \$100 million land development company with 10 employees

Land development and sales/business development responsibilities in San Antonio, Houston, and Dallas markets. Sold over \$30 million in different land deals in less than 4 years. Managed land development activities on various projects with at least 100+ acres and subdivided into lots/tracts 1-10 acres with access to required utilities.

- Responsible for subdividing 10-acre tract in Waxahachie ETJ and worked directly with survey, civil engineering, and contractors to submit proposed and final plat and got it approved. Sold the entire project within one year and a half after it has been with the family for 20 years.
- Lead the effort with different multiethnic buyers to build report and trust, get referrals and sell large number of lots in Cypress, TX, commercial and residential.
- Sold multimillion dollar project south of San Antonio to land developer in the area.
- Sold multimillion dollar project in Austin area to private equity backed group.
- Sold many tracts of land, small 1-10 acres and larger 30+ acres to various buyers.

CPA/Oil and Gas Professional

Adams & Brown, WG Consulting, 2018-2020

CPA firms with 100+ employees

As oil and gas professional was brought in to help expand the oil and gas market capabilities. Short term exploration effort that didn't match my skills and capabilities. The roles and responsibilities were not a good fit for my experience and professional resume.

President
Dyersdale Energy LP, Houston, Texas, 2009-2018
A \$40 million oil and gas production company with 15 employees

President of the entire operations in East Texas oil field that was home to the largest most integrated waterflood in State of Texas where on average salt water disposal was 1.5 million BOPD. Dyersdale was in top 5 operators in the area. Lead technical team that involved all technical aspects (reservoir engineering, production management, completions, integrated reservoir study that involved G&G).

- Responsible for scheduling 11 workover rigs with a single supervisor and tool pushers managing one of the largest recompletions program in recent history of East Texas oil field
- Lead the entire integrated technical team to determine which wells to workover and to determine what kind of production changes need to be made (ESP, rod pump, plunger lift conversion), recompletions, mitigation of casing leaks by squeezing and/or replacing the string with both standard and slim hole completions
- Troubleshooted operational and production anomalies with field downhole and surface supervisors, geologist and pumpers.
- Reduced failures by focusing on different aspects of changing or editing existing artificial lift, chemical treatment and rod design that involved rod guides, weight and downhole tools.
- Monthly reviewed every aspect of LOE, OPEX and CAPEX to improve lifting cost and reduce cost of overall operations.
- Reduced cost for the first time in large volumes wells with high fluid levels by installing smaller ESPs with unique surface electric design to allow better OPEX compared to large rod pump with more expensive downhole set up.
- Conducted daily reviews to monitor well performance, make recommendations to improve production, and develop a prospect inventory of recompletions and workovers.
- Lead a multi-discipline team to create a full development plan for the entire field, calculate OOIP, and remaining reserves, and propose the most cost-effective plan
- Evaluated properties for acquisitions/divestitures
- Completed Pre-Post economics each quarter and year-end roll up including yearly reserve audits with Crest Engineering in Tyler, TX

Private Equity Group (name confidential), Houston, Texas, 2016-2017
A \$2.5 billion oil and gas production company with 300 employees

2-year restructuring project – Local PE group – due to legal agreements signed name can't be disclosed

- Integrated field evaluation project that comprised of midstream and upstream professionals in the source gas condensate fields in State of Texas.
- Managed the entire technical team consisting of petroleum engineer with 25 years of integrated field development, geologist who discovered the fields, and reservoir engineer who evaluated the assets for bank reporting team along with the group of vendors in coming up with detailed AFEs, and project economics for full fields re-development.
- Generate procedures, cost analysis based on hands on knowledge and prior experience working with each one of the service companies.
- Lead field reviews and team meetings involving land, reservoir, geology, regulatory, and drilling to develop and evaluate project
- Organized and lead the entire project related to both midstream and upstream areas in some of the highest concentration H2S wells in State of Texas.

Prior Experience, Houston, Texas, 2001-2008
Ernst & Young LLP, Halliburton

Started as an accountant and internal auditor working on various projects domestically and internationally for various clients. Travelled to 25 different countries to evaluate various oil and gas service operations while working for Halliburton. At E&Y worked on various internal controls and SOX review projects.

Educational Background

Stephen F. Austin State University
Bachelor of Business Administration
Nacogdoches, Texas
Certified Public Accountant in State of Texas
Real Estate Agent in State of Texas & Colorado, RML0 in Colorado